

---

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

---

**FORM 8-K/A**

**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(D) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of Earliest Event Reported): February 10, 2011**

**FORRESTER RESEARCH, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**000-21433**  
(Commission File Number)

**04-2797789**  
(I.R.S. Employer  
Identification Number)

**400 Technology Square**  
**Cambridge, Massachusetts 02139**  
(Address of principal executive offices, including zip code)

**(617) 613-6000**  
(Registrant's telephone number, including area code)

N/A

(Former Name or Former Address, if Changes since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The information contained in this Form 8-K/A is furnished pursuant to Item 2.02 of Form 8-K "Results of Operations and Financial Condition". This information and the exhibits hereto are being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of, or otherwise regarded as filed under, the Securities Exchange Act of 1934, as amended. The information contained in this report shall not be incorporated by reference into any filing of Forrester Research, Inc. with the SEC, whether made before or after the date hereof, regardless of any general incorporation language in such filings.

On February 10, 2011, Forrester Research, Inc. issued a press release announcing its financial results for the quarter and year ended December 31, 2010. The consolidated statements of income attached to the press release and included within the Company's Current Report on Form 8-K dated February 10, 2011 ("Form 8-K") did not reflect certain reclassifications for the quarter and year ended 2009 within the line items "costs of services and fulfillment" and "selling and marketing". The reclassifications did not have an effect on total operating expenses or income from operations. The Company is filing this amendment to the Form 8-K to replace the previously submitted version of the consolidated statements of income with the consolidated statements of income attached as an exhibit hereto.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

99.1 Consolidated statements of income for the quarter and year ended December 31, 2010 and December 31, 2009.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FORRESTER RESEARCH, INC.

By /s/ Michael A. Doyle

Name: Michael A. Doyle

Title: Chief Financial Officer and Treasurer

Date: February 14, 2011

Exhibit Index

<u>Exhibit</u>	<u>Description</u>	<u>Page</u>
99.1	Consolidated Statements of Income for the quarter and year ended December 31, 2010	4

**Forrester Research, Inc.**  
**Consolidated Statements of Income**

(In thousands, except per share data)

	Three months ended December 31,		Year ended December 31,	
	2010	2009	2010	2009
<b>Revenues:</b>				
Research services	\$ 45,445	\$ 40,758	\$ 168,508	\$ 157,726
Advisory services and other	21,671	20,728	82,218	75,626
<b>Total revenues</b>	67,116	61,486	250,726	233,352
<b>Operating expenses:</b>				
Cost of services and fulfillment	25,079	22,049	94,105	87,873
Selling and marketing	23,627	18,469	84,663	72,487
General and administrative	9,547	7,993	33,960	28,461
Depreciation	888	1,069	3,628	4,380
Amortization of intangible assets	905	539	3,620	2,290
Reorganization costs	—	2,300	—	5,441
<b>Total operating expenses</b>	60,046	52,419	219,976	200,932
<b>Income from operations</b>	7,070	9,067	30,750	32,420
Other income (loss), net	(29)	115	1,249	2,297
Gains (losses) on investments, net	472	701	2,301	(982)
<b>Income before income taxes</b>	7,513	9,883	34,300	33,735
Income tax provision	3,384	4,100	13,793	14,869
<b>Net Income</b>	\$ 4,129	\$ 5,783	\$ 20,507	\$ 18,866
Diluted income per share	\$ 0.18	\$ 0.26	\$ 0.89	\$ 0.82
Diluted weighted average shares outstanding	23,134	22,678	23,063	22,884
Basic income per share	\$ 0.18	\$ 0.26	\$ 0.91	\$ 0.83
Basic weighted average shares outstanding	22,543	22,372	22,478	22,645
<b>Pro forma data (1):</b>				
Income from operations	\$ 7,070	\$ 9,067	\$ 30,750	\$ 32,420
Amortization of intangible assets	905	539	3,620	2,290
Duplicate lease costs	487	—	875	—
Reorganization costs	—	2,300	—	5,441
Acquisitions costs (credits)	256	—	(70)	—
Stock-based compensation included in the following expense categories:				
Cost of services and fulfillment	507	480	2,094	2,961
Selling and marketing	234	239	943	1,123
General and administrative	447	471	1,837	2,027
<b>Pro forma income from operations</b>	9,906	13,096	40,049	46,262
Other income (loss), net	(29)	115	1,249	2,297
Pro forma income before income taxes	9,877	13,211	41,298	48,559
Pro forma income tax provision	3,951	5,284	16,519	19,424
<b>Pro forma net income</b>	\$ 5,926	\$ 7,927	\$ 24,779	\$ 29,135
Pro forma diluted income per share	\$ 0.26	\$ 0.35	\$ 1.07	\$ 1.27
Diluted weighted average shares outstanding	23,134	22,678	23,063	22,884

- (1) Forrester believes that pro forma financial results provide investors with consistent and comparable information to aid in the understanding of Forrester's ongoing business. Our pro forma presentation excludes amortization of acquisition-related intangible assets, duplicate lease costs, reorganization costs, costs or (credits) associated with acquisition activities, stock-based compensation and net gains or losses from investments, as well as their related tax effects. The pro forma data does not purport to be prepared in accordance with Accounting Principles Generally Accepted in the United States.

